

# *Back by popular demand...*

## Negotiating the Job Search

Tuesday, January 16th

11:00 a.m.-12:30 p.m.

Erickson Room: 252



## Negotiating the Job Search: A Conversation with Dr. Margaret Crocco

New and seasoned academics alike often find themselves puzzled about the “game” of the job search, wondering about such questions as...

- What is the typical procedure for search committees in terms of interviewing and hiring faculty?
- How should I go about selecting appropriate positions to apply to?
- How should I prepare for job talks? What will the job talk process be like?
- Should I just be thankful that I have landed a job and take what I am offered? Or...should I ask for more?
- If I do ask for more, what factors should I be thinking about? What tone do I use?
- What strategies produce the best possible outcomes?
- How do the skills of negotiating relate to the income equity gaps between men and women?

*\*A large portion of the event will be devoted to conversation about issues that participants would like to discuss. Please bring your own questions and concerns related to the job search.*



**Dr. Margaret Crocco** is the Chair of and a Professor in the Department of Teacher Education. Her scholarly work focuses on issues of diversity, both national and international, within a social studies education context. For example, she has investigated how “women of the world” have been featured—or ignored—in global studies and world history courses, state curriculum frameworks, and teacher preparation programs.